



Background

USA Ultimate is seeking a primary organizing statewide director to guide the establishment and operations of the State-Based Organization (SBO) that will serve constituents across each of several states. Key leaders in each state may have already indicated interest in collaborating and possibly lending assistance on a board of directors, but a primary leader is being sought to lead and coordinate all efforts.

General Role

The SBO director will lead and manage the start-up and operations of an organization focused on ultimate throughout a state (or set of adjacent states) with a focus on growing participation in the sport, and overseeing competition related to USA Ultimate sanctioned or championship events.

Details on the structure, goals, purposes and economics of the State-Based Organization Initiative are posted at usaultimate.org/stateorgs/ including a detailed list of *Benefits & Requirements* as well as *Frequently Asked Questions*.

Note: This is a non-traditional employment opportunity for an entrepreneurial self-directed initiative, in which grant funds will be distributed directly to the incorporated non-profit entity that is established and which would be encouraged to directly employ staff, including a primary/executive director, to operate programs and pursue the organizational mission.

Responsibilities

- Support USA Ultimate's mission, vision, goals and core values within the state(s).
- Serve as an extension of the national governing body through unbiased leadership and service to the members, teams, events, affiliates and partners in the state(s).
- Manage the legal incorporation, bylaws and board of directors for the SBO.
- Grow state(s) membership by at least 10 percent from the prior year or otherwise exceed the national average of USA Ultimate annual membership growth.
- Oversee the operation of robust youth programs to maximize opportunities across the state(s) for youth to play ultimate.
- Promote the goals and efforts of competition/championship coordinators within the state(s).
- Attend the annual organizers' convention.

Requirements

- Enthusiasm for the sport of ultimate.
- Strong entrepreneurial spirit.
- Knowledge of the programs operated by USA Ultimate.
- Strong administrative and organizational skills.
- Excellent communication skills with regular use of email and phone.
- Ability to recruit and manage volunteer staff.
- Experience budgeting and managing revenue streams and program expenses.
- Residence in or ability to relocate to the corresponding state(s).
- Completion of university degree or equivalent experience.
- Willingness to complete third-party background check.



Benefits

- Direct involvement contributing to the growth and development of the sport of ultimate at the state level, with an emphasis on expanding access and opportunities for youth.
- Become one of the key leaders for the sport of ultimate in the United States.
- Opportunity to work with other passionate and dedicated organizers, coaches, and players to truly make a positive difference for the sport.
- Portion of annual membership dues paid by state(s) resident participants shared with the SBO (currently estimated at around \$4000 annually).
- Start-up grant to the SBO of \$40,000 over the first three years of operations to be used in a variety of ways to establish programs, compensate staff, etc.
- Support and guidance from USA Ultimate headquarters.

Application Procedure

Send a written communication to Director of Community Development, Stacey Waldrup <stacey@hq.usultimate.org>, addressing the following items.

1. *Objective:* Explain why you are interested in this position.
2. *Qualifications:* Describe why you are qualified for the position. A copy of your C.V. or résumé may be attached.
3. *Ultimate Experience:* Briefly describe your involvement in ultimate. As a player? As a coach? As an organizer? Other perspective(s)?
4. *Other Considerations:* Provide any other information you feel should be considered.